

Message Text

CONFIDENTIAL

PAGE 01 MANILA 02943 281045Z

ACTION EA-09

INFO OCT-01 EUR-12 IO-13 ISO-00 AID-05 CIAE-00 COME-00
EB-08 FRB-03 INR-07 NSAE-00 USIA-06 TRSE-00 XMB-02
OPIC-03 SP-02 OMB-01 NSC-05 SS-15 STR-04 CEA-01 L-03
DODE-00 PM-04 H-01 /105 W

-----281311 071054 /45

R 280906Z FEB 77

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 6495

INFO AMEMBASSY BANGKOK

AMEMBASSY KUALA LUMPUR

AMEMBASSY JAKARTA

AMEMBASSY SINGAPORE

AMEMBASSY TOKYO

AMCONSUL HONG KONG

AMEMBASSY PARIS

USMISSION GENEVA

AMEMBASSY BRUSSELS

CINCPAC

C O N F I D E N T I A L MANILA 2943

CINCPAC ALSO FOR POLAD

E.O. 11652: GDS

TAGS: PORG, ASEAN, US

SUBJECT: US-ASEAN ECONOMIC CONSULTATIONS

1. FOREIGN SECRETARY ROMULO TELEPHONE ME AFTERNOON FRIDAY
FEBRUARY 25 TO ASK ME TO MEET WITH HIM MORNING MONDAY
FEBRUARY 28. HE SAID MEETING WOULD CONCERN TWO ASPECTS
OF U.S.-ASEAN RELATIONS. FIRST WOULD BE FAVORABLE REPLY
TO U.S. NOTE ON THIS SUBJECT. HE SAID VAGUELY THAT MATTER
WAS REFERRED TO CHAIRMAN OF STANDING GROUP, WHO CURRENTLY
IS FONMIN OF SINGAPORE. SECOND SUBJECT WOULD BE
AIDE-MEMOIRE REQUESTING FAVORABLE CONSIDERATION OF
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 MANILA 02943 281045Z

CONTINUING U.S. TAX DEFERRAL ON FOREIGN INVESTMENTS. ON
MORNING FEBRUARY 28, ROMULO'S OFFICE CALLED AGAIN TO REQUEST
POSTPONEMENT OF MEETING UNTIL MORNING MARCH 1, BECAUSE
ROMULO INVOLVED IN NATIONAL SECURITY COUNCIL MEETING ON
TRIPOLI NEGOTIATIONS CONCERNING MUSLIM PROBLEM.

2. IN MEANTIME, EVENING SATURDAY FEBRUARY 26, I

ENCOUNTERED INDUSTRY SECRETARY PATERNO AT SOCIAL FUNCTION. HE ADVERTED TO PROPOSED MEETING WITH ROMULO AND SAID HE INTENDED TO BE REPRESENTED AT ALL U.S.-ASEAN MEETINGS CONDUCTED IN MANILA. HE ASKED HOW WE ENVISAGED AGENDA. I SAID OUR EMPHASIS WAS ON TRADE AND INVESTMENT. WE HOPED PHILS WOULD AVOID MAKING MEETING JUST ONE MORE OCCASION TO HIT US UP FOR AID TO VARIOUS ASEAN PROJECTS. I NOTED JAPAN-ASEAN TALKS SEEMED TO BE HEADING IN THAT DIRECTION AND THIS SEEMED TO BE NEEDLESS REPLICATION OF VARIOUS AID CONSULTATIVE GROUPS.

3. PATERNO SAID THAT HE THOROUGHLY AGREED AND FELT STRONGLY THAT ASEAN SHOULD TAKE LEAD WITH U.S. IN DEVELOPING SOME IMAGINATIVE INCENTIVES FOR BOTH TRADE AND INVESTMENT. HE SAID HE FEARED U.S. AND OTHER DEVELOPED COUNTRIES WOULD HOLD UP ANY SUCH INNOVATIONS PENDING RESOLUTION OF APJ ISSUES INVOLVED IN NEW INTERNATIONAL ECONOMIC ORDER (NIEO). THIS, HE SAID, WOULD LEAD TO "LOWEST COMMON DENOMINATOR" TREATMENT FOR ALL LDC'S, TO THE DETRIMENT OF GROUPS SUCH AS ASEAN.

4. PATERNO SAID HE HAD ATTENDED SEVERAL UNCTAD AND G-77 MEETINGS AND HAD CONCLUDED THAT MOST DELEGATES ADDRESSED THEIR REMARKS TO THEIR DOMESTIC AUDIENCES. HE SAID THAT, UNFORTUNATELY, THEIR RHETORIC BECAME IMBEDDED IN THE RECORD OF THE PROCEEDINGS AND LOCKED THE LDC'S INTO UNREALISTIC DEMANDS. HE FELT THE PARIS TALKS WOULD STALEMATE ON THIS ACCOUNT. THEREFORE, HE WAS ANXIOUS TO DIVORCE THE U.S.-ASEAN TALKS FROM THE NIEO AND SET

CONFIDENTIAL

PAGE 03 MANILA 02943 281045Z

A PRAGMATIC EXAMPLE OF WHAT CAN BE DONE IF THERE IS GOOD WILL ON BOTH SIDES.

5. IN REPLY, I SAID I PERSONALLY APPLAUDED HIS PROPOSALS BUT HAD AS YET RECEIVED NO INDICATION OF WASHINGTON'S ATTITUDE. I FELT SURE, HOWEVER, THAT WASHINGTON WOULD WONDER WHETHER ASEAN COULD REALLY PRDUCE ANYTHING PRAGMATIC, SINCE IT SEEMED VERY LONG ON THE SAME SORT OF EMPTY RHETORIC WHICH PATERNO DECRIED.

6. PATERNO ACKNOWLEDGED THAT FAULT AND SAID HE HAD A PLAN TO TRY TO CORRECT IT. HE SAID CURRENT TACTICAL PROBLEM IN ASEAN IS THAT SINGAPORE ALWAYS TAKES THE INITIATIVE - JUST A LITTLE TOO EAGERLY, AND INDONESIA ALWAYS DEMURS - JUST A LITTLE TOO DOGGEDLY. HE FELT CONSENSUS MIGHT BETTER BE ACHIEVED IF THE -MIDDLE GROUP" OF MALAYSIA, THAILAND AND THE PHILIPPINES COULD SORT OUT AN AGREEMENT AND THEN TRY TO BRING INDONESIA AND SINGAPORE INTO LINE. HE SAID THE THAIS HAD ALREADY AGREED TO THIS

CONCEPT AND THAT HE WAS ASKING SIXTO ROXAS (RECENTLY NAMED DIRECTOR OF SIME--DARBY) TO TRY TO PERSUADE THE MALAYSIANS. ROXAS, WHO HAD JOINED THE CONVERSATION BY THIS TIME, INDICATED HIS WILLINGNESS TO UNDERTAKE THE MISSION.

7. COMMENT: I THINK PATERNO'S THOUGHT OF MAKING ASEAN A "PRAGMATIC EXAMPLE" OF EFFECTIVE NORTH-SOUTH COLLABORATION IS AN EXCELLENT ONE AND HOPE WASHINGTON IS SO INCLINED. I WOULD EXPECT THAT ANY SUCH ACTION SHOULD HAVE PARALLELS IN THE ACTION OF JAPAN AND THE EEC. IF WE THREE DC REPRESENTATIVES CAN DO SOMETHING POSITIVE WITH A SOUND, MODERATE GROUPING LIKE ASEAN, IT MIGHT TAKE MUCH OF THE BLUSTER OUT OF THE G-77 RADICALS.
SULLIVAN

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